Message Text

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43

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 LAB-04 NSAE-00

PA-02 SIL-01 USIA-15 PRS-01 XMB-04 /048 W

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P R 210935Z MAR 75 FM AMEMBASSY LAGOS TO USDOC WASHDC PRIORITY INFO SECSTATE WASHDC 8485

UNCLAS LAGOS 2689

E.O. 11652: N/A

TAGS: BEXP, ELTN, NI

SUBJ: RAILROAD EQUIPMENT TRADE MISSION

- 1. WE HAVE REVIEWED MISSION MEMBER INFORMATION SHEETS AND NEED CLARIFICATION OF FOLLOWING POINTS (REPEAT ASAP) IN ORDER SCHEDULE MEANINGFUL APPONTMECTS AND PREPARE INVITATION LIST FOR APRIL 9 RECEPTION.
- 2. KESHAW INTERNATIONAL -- DOES DECKERT DESIRE APPOINTMENTS WITH POTENTIAL NIGERIAN AGENTS AND OR DISTRIBUTORS?
- 3. GREG COMPANY -- ALREADY HAS NIGERIAN REPRESENTATIVE BUT HAS CHECKED AGENCY BOX. DOES GREGG WANT APPOINTMENTS WITH OTHER POTENTIAL AGENTS?
- 4. ONAN -- ALREADY HAS NIGERIAN AGENT/DISTRIBUTOR, BUT HAS CHECKED DISTRIBUTORSHIP BOX. UNCLEAR WHETHER JERGENSON WANTS APPOINTMENTS WITH OTHER POTENTIAL DISTRIBUTORS OR JUST END-USERS.
- 5. GRS INTERNATIONAL DOES EBLOVI WANT APPONTMENTS WITH PROTENTIAL AGENTS OR IS THIS SIMPLY INFORMATION-GATHERING EXCERCISE?
- $6.\ FORD,\ BACON\ \&\ DAVIDS$ INTERESTED IN APPOINTMENTS UNCLASSIFIED

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WITH POTENTIAL AGENTS?

| CROSBY | | |
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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED Concepts: TRADE VISITS, RAILROADS

Control Number: n/a Copy: SINGLE Draft Date: 21 MAR 1975 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Authority: n/a Disposition Case Number: n/a

Disposition Camment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a Disposition Reason: Disposition Remarks:

Document Number: 1975LAGOS02689 Document Source: CORE Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A

Film Number: D750099-0747

From: LAGOS

Handling Restrictions: n/a

Image Path:

Legacy Key: link1975/newtext/t19750328/aaaaayzy.tel

Line Count: 62

Locator: TEXT ON-LINE, ON MICROFILM Office: ACTION AF Original Classification: UNCLASSIFIED Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: n/a Previous Handling Restrictions: n/a Reference: n/a Review Action: RELEASED, APPROVED Review Authority: woolflhd

Review Comment: n/a Review Content Flags: Review Date: 23 SEP 2003

Review Event:

Review Exemptions: n/a
Review History: RELEASED <23 SEP 2003 by SilvaL0>; APPROVED <30 DEC 2003 by woolflhd>

Review Markings:

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Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: RAILROAD EQUIPMENT TRADE MISSION

TAGS: BEXP, ELTN, NI

To: COM

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006